

## PROFESSIONAL EXPERIENCE

Feb 2019 – Present	<b>RE-LENDER - Impact Crowdfunding Platform (Real-Estate, Energy, Corporate)</b> , Madrid, Spain - Milan, Italy Founder
Mar 2018 – Feb 2019	<b>HOUSERS - Real-Estate Crowdfunding Platform</b> , Milan, Italy - Madrid, Spain Institutional Relations Director Italy – (Reporting to the CEO) <ul style="list-style-type: none"><li>Increasing the branch investment/loans of 65% with the creation of a Private segment (~100 MLN).</li><li>Set up, managed and tracked the marketing strategy for private investors.</li></ul> Product Manager <ul style="list-style-type: none"><li>Design a lending crowdfunding product that became after 3 months the most profitable of the company.</li><li>Lead the Legal, Finance departments and Payment Institution in order to launch the company in the Italian market and define the branch operations.</li></ul>
Oct 2016 – Mar 2018	<b>AZIMUT CAPITAL MANAGEMENT GROUP - Cofircont (Wealth Management)</b> , Milan, Italy Head of Front Office Fiduciary services – (Reporting to the CEO) <ul style="list-style-type: none"><li>Lead a team of 4 people.</li><li>Manage ~ 950 MLN Euro AUM (Tot AUM Azimut Group 60,4 BN) / Year 2017 1.2 MLN Revenues.</li><li>Design of a new lending product in partnership with Rothschild Swiss and Vontobel Swiss.</li></ul>
Jun 2015 – Oct 2016	<b>AZIMUT CAPITAL MANAGEMENT GROUP - Cofircont (Wealth Management)</b> , Milan, Italy Analyst – (Reporting to the Head of Front Office Fiduciary services) <ul style="list-style-type: none"><li>Digital transformation and preparation of a wealth planning company for the acquisition by Azimut Group.</li><li>Manage 350 national and foreign investments portfolios through the network of 180 financial advisors.</li></ul>
July 2014 – Jun 2015	<b>CREDIT SUISSE</b> , Milan, Italy Analyst “Treasury and Payments” – (Reporting to the Head of Treasury and Payments Italy) <ul style="list-style-type: none"><li>Project “Prometheus”, sale of ~2 billion in AUM to Banca Generali.</li></ul>

## EDUCATION

2019 – 2020	<b>MBA, THE POWER MBA</b> , Madrid, Spain Master of Business Administration <ul style="list-style-type: none"><li>Strategy, Lean Startup and Entrepreneurship, Marketing, Finance, Organizations Management.</li></ul>
2006 – 2011	<b>ECONOMICS AND FINANCE, UNIVERSITÀ DEGLI STUDI DI PALERMO</b> , Palermo, Italy Bachelor's Degree <ul style="list-style-type: none"><li>Microeconomics, Macroeconomics, Statistics, Inferential Statistics, Industrial Economy.</li></ul>

## EXTRACURRICULAR ACHIEVEMENT

2021 – Present	<b>24ORE BUSINESS SCHOOL (Il Sole24Ore)</b> , Milano, Italy Guest Lecturer <ul style="list-style-type: none"><li>Teach Fintech at the master “Banking and Fintech”.</li></ul>
2020 – Present	<b>LUMSA UNIVERSITY</b> , Rome, Italy Guest Lecturer <ul style="list-style-type: none"><li>Teach Fintech and and Entrepreneurship at the master “Finance, Technology and Digital Transformation”.</li></ul>
2007	<b>BOCCONI UNIVERSITY</b> , Milan, Italy <ul style="list-style-type: none"><li>Winner of the international Bocconi University business competition - 2nd edition Economix.</li></ul>

## SKILLS

IT Languages	Proficient in Excel, Power Point and Word. Working knowledge of Matlab and Agile methodology. Italian (Native), Spanish (Fluent), English (Fluent).
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